

ENTERPRISE NETWORK INFRASTRUCTURE PROPOSAL

NETXIOM  
MANAGED ENTERPRISE NETWORK INFRASTRUCTURE

PREPARED FOR  
**jwvvjrvyiu**

CONTACT  
wsomytdsei - xuezxgouum - wfjdpnp@immenseignite.info

SITE / LOCATION  
+1-437-006-7378

|               |                 |              |               |
|---------------|-----------------|--------------|---------------|
| PROPOSAL DATE | VALID UNTIL     | PREPARED BY  | PROPOSAL REF. |
| July 19, 2026 | August 18, 2026 | Abraham Rios | NX-ENT-0002   |

SECTION 01

Executive Summary

IP Insight Support LLC is pleased to present this proposal to jwvvjrvyiu for the deployment and ongoing management of a NETXIOM Enterprise network infrastructure. This proposal covers the complete managed network solution including WiFi 6 coverage, switching infrastructure, outdoor and parking coverage, security segmentation, and 24/7 NOC monitoring under a single Managed Services Agreement (NETXIOM Core).

CLIENT INFORMATION

|          |                            |
|----------|----------------------------|
| Company  | jwvvjrvyiu                 |
| Contact  | wsomytdsei                 |
| Email    | wfjdpnp@immenseignite.info |
| Phone    | +1-437-006-7378            |
| Location | +1-437-006-7378            |

PROPOSAL SUMMARY

|               |                  |
|---------------|------------------|
| MSA Tier      | NETXIOM Core     |
| Contract Term | 3-Year           |
| Total Zones   | 28861            |
| Monthly MSA   | \$2,256,625 / mo |
| Hardware      | \$167,087,830    |
| Year 1 Total  | \$194,167,330    |

CLIENT CHALLENGES WE ADDRESS

Unreliable WiFi Coverage

Dead zones in offices, conference rooms, warehouses, and parking areas affect productivity.

No Network Visibility

Lack of real-time monitoring means issues go undetected until users complain.

Flat Network Security

Guest, corporate, and IoT devices sharing the same network create compliance risks.

Reactive IT Management

No 24/7 coverage means network issues outside business hours go unresolved.

OUR SOLUTION OBJECTIVES

- > Deploy enterprise-grade WiFi 6 infrastructure covering all indoor floors, conference rooms, lobbies, outdoor areas, and parking zones.
- > Implement full VLAN microsegmentation separating corporate, guest, IoT, and security traffic from day one.
- > Provide 24/7 NOC monitoring with proactive alerting, automated config backups, and monthly performance reporting.
- > Deliver a managed service that eliminates the need for in-house network specialists while maintaining full client ownership of hardware.

## SECTION 02

## | Scope of Work &amp; Services

## NETXIOM Core

From \$75 / zone / mo

- ✓ NETXIOM Pulse - 24/7 NOC Monitoring
- ✓ NETXIOM FlowX - QoS & Traffic Orchestration
- ✓ NETXIOM RoamX - Wireless Roaming Enforcement
- ✓ Remote incident response - 30 min/site/month
- ✓ NETXIOM LifeX - Firmware Lifecycle Management
- ✓ NETXIOM BalanceX - Intelligent Queue Management
- ✓ Automated Config Backups with restore point
- ✓ Monthly performance report

## NETXIOM Shield

From \$100 / zone / mo

- ✓ Everything in Core, plus:
- ✓ NETXIOM ViewX - Camera & NVR Management
- ✓ SLA-backed 2-hour critical response (P1)
- ✓ NETXIOM IsoNet - VLAN Microsegmentation
- ✓ NETXIOM TAC - Direct Engineer Access

## NETXIOM Elite

From \$135 / zone / mo

- ✓ Everything in Shield, plus:
- ✓ NETXIOM SenseX - IoT Sensor Monitoring
- ✓ AXIOM-Ai - Conversational AI Assistant
- ✓ Hardware replacement config labor included
- ✓ NETXIOM EdgeX - DNS Guard & DDoS Shield
- ✓ NETXIOM-Ai - AI Network Analysis
- ✓ Quarterly Architecture Review

## ZONES SELECTED FOR THIS PROPOSAL

## Main Office / HQ Gateway

**2539 zones**  
\$100/mo ea.

## Floor / WiFi Zone

**6962 zones**  
\$75/mo ea.

## Conference Room / High-Density

**3195 zones**  
\$75/mo ea.

## Data Room / IDF Closet

**1143 zones**  
\$100/mo ea.

## Lobby / Public Area

**4607 zones**  
\$75/mo ea.

## Parking Lot / Outdoor Coverage

**483 zones**  
\$75/mo ea.

## Warehouse / Industrial Zone

**9932 zones**  
\$75/mo ea.

## NOT INCLUDED IN ANY MSA PACKAGE

- ✗ Hardware replacement units - client pays equipment cost
- ✗ On-site visits - billed at \$125/hr + travel
- ✗ ISP/carrier outages - NETXIOM coordinates but cannot guarantee resolution
- ✗ New installations or expansions - quoted separately
- ✗ Structured cabling and physical installation - quoted separately



SECTION 03

Hardware Quote

| NETXIOM PRODUCT           | MIKROTIK MODEL      | QTY  | UNIT PRICE | EXTENDED      |
|---------------------------|---------------------|------|------------|---------------|
| NETXIOM GatewayX Pro      | CCR2116-12G-4S+     | 5686 | \$4,975    | \$28,287,850  |
| NETXIOM GatewayX          | CCR2004-16G-2S+     | 4518 | \$2,325    | \$10,504,350  |
| NETXIOM GatewayX Lite     | RB5009UG+S+IN       | 7276 | \$1,095    | \$7,967,220   |
| NETXIOM SwitchX Core      | CRS354-48G-4S+2Q+RM | 8951 | \$3,745    | \$33,521,495  |
| NETXIOM SwitchX XL        | CRS317-1G-16S+RM    | 6278 | \$2,495    | \$15,663,610  |
| NETXIOM SwitchX           | CRS312-4C+8XG-RM    | 3310 | \$3,495    | \$11,568,450  |
| NETXIOM SwitchX SM        | CRS326-24G-2S+RM    | 9785 | \$1,045    | \$10,225,325  |
| NETXIOM SwitchX 10G       | CRS310-1G-5S-4S+IN  | 206  | \$945      | \$194,670     |
| NETXIOM StackX PoE+       | RB5009UPr+S+IN      | 7902 | \$1,495    | \$11,813,490  |
| NETXIOM StackX 16         | CRS318-16P-2S+RM    | 4922 | \$1,395    | \$6,866,190   |
| NETXIOM StackX 24         | CRS328-24P-4S+RM    | 1043 | \$2,445    | \$2,550,135   |
| NETXIOM WaveX HD          | cAP ax              | 9207 | \$495      | \$4,557,465   |
| NETXIOM WaveX Ceiling     | cAP XL ax           | 7096 | \$745      | \$5,286,520   |
| NETXIOM WaveX Pro         | CAP-AX              | 3257 | \$645      | \$2,100,765   |
| NETXIOM WaveX             | WAP-AX              | 4167 | \$445      | \$1,854,315   |
| NETXIOM WaveX XL          | mANT AX             | 2934 | \$895      | \$2,625,930   |
| NETXIOM WaveX Outdoor     | OmniTIK 5 ac        | 1131 | \$545      | \$616,395     |
| NETXIOM LinkX 60G SA      | Cube SA 60Pro AC    | 3226 | \$995      | \$3,209,870   |
| NETXIOM LinkX 60G         | Cube 60Pro AC       | 6385 | \$895      | \$5,714,575   |
| NETXIOM LinkX 5G          | wAP 60G             | 3958 | \$495      | \$1,959,210   |
| TOTAL HARDWARE INVESTMENT |                     |      |            | \$167,087,830 |

SECTION 04

MSA Pricing Summary

| ZONE / SITE TYPE               | QTY  | RATE / MO | MONTHLY   | ANNUAL      |
|--------------------------------|------|-----------|-----------|-------------|
| Main Office / HQ Gateway       | 2539 | \$100     | \$253,900 | \$3,046,800 |
| Floor / WiFi Zone              | 6962 | \$75      | \$522,150 | \$6,265,800 |
| Conference Room / High-Density | 3195 | \$75      | \$239,625 | \$2,875,500 |
| Data Room / IDF Closet         | 1142 | \$100     | \$114,200 | \$1,370,400 |

|                                |      |                                  |           |             |
|--------------------------------|------|----------------------------------|-----------|-------------|
| Lobby / Public Area            | 4607 | \$75                             | \$345,525 | \$4,146,300 |
| Parking Lot / Outdoor Coverage | 483  | \$75                             | \$36,225  | \$434,700   |
| Warehouse / Industrial Zone    | 9932 | \$75                             | \$744,900 | \$8,938,800 |
| TOTAL MSA                      |      | \$2,256,625/mo - \$27,079,500/yr |           |             |
| YEAR 1 TOTAL INVESTMENT        |      | \$194,167,330                    |           |             |

## SECTION 05

# Terms & Conditions

## 1. AGREEMENT TERM

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The MSA commences on the date of signature and remains in effect for the contracted term (3-Year). Upon expiration, it renews month-to-month unless either party provides 60 days written notice of termination.

## 2. PAYMENT TERMS

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Monthly MSA fees are invoiced on the 1st of each calendar month and due within 15 days. Hardware is invoiced upon delivery, due within 30 days. Late payments are subject to a 1.5% monthly finance charge.

## 3. HARDWARE OWNERSHIP

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All hardware becomes the sole property of the client upon full payment. Pricing includes equipment, warranty, and NETXIOM TAC for the contracted term. Replacement due to failure is billed separately.

## 4. SERVICE LEVELS (SLA)

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Shield and Elite clients receive a 2-hour critical response SLA for P1 outages. Response time is measured from confirmed alert in the NOC. SLA credits of one day's MSA value per hour of breach apply to verified failures.

## 5. CLIENT RESPONSIBILITIES

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Client agrees to: (a) provide reliable internet connectivity; (b) maintain equipment room access; (c) notify IP Insight Support of planned network changes at least 48 hours in advance; (d) not modify NETXIOM-managed devices without written authorization.

## 6. CONFIDENTIALITY

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Both parties agree to keep confidential all proprietary information, network documentation, pricing, and configurations exchanged under this agreement. This obligation survives termination for 3 years.

## 7. LIMITATION OF LIABILITY

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Total liability shall not exceed MSA fees paid in the 3 months preceding the claim. IP Insight Support LLC is not liable for indirect or consequential damages from outages beyond our control.

## 8. EARLY TERMINATION

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Early termination by the client results in a fee equal to 50% of remaining monthly MSA payments for the balance of the contracted term. Hardware purchased under a contract multiplier is non-refundable.

## 9. GOVERNING LAW

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This agreement is governed by the laws of the State of Florida. Disputes shall be resolved through binding arbitration in Marion County, Florida.

SECTION 06

Proposal Acceptance & Signature

By signing below, jwvvjrvyiu agrees to engage IP Insight Support LLC for the NETXIOM Enterprise managed network infrastructure services described in this proposal under the terms and conditions set forth herein.

CONFIRM BEFORE SIGNING

|              |               |                  |
|--------------|---------------|------------------|
| MSA TIER     | CONTRACT TERM | MONTHLY MSA      |
| NETXIOM Core | 3-Year        | \$2,256,625 / mo |

CLIENT - AUTHORIZED SIGNATORY

Signature

Printed Name

Title / Position

Company Name

jwvvjrvyiu

Date

IP INSIGHT SUPPORT LLC - AUTHORIZED SIGNATORY

Signature

Printed Name

Abraham Rios

Title / Position

Owner & Principal Engineer

Company Name

IP Insight Support LLC

Date

HARDWARE INVESTMENT

\$167,087,830

One-time, upon delivery

MONTHLY MSA

\$2,256,625

Recurring, billed monthly

YEAR 1 TOTAL

\$194,167,330

Hardware + 12 months MSA