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ENTERPRISE NETWORK INFRASTRUCTURE PROPOSAL

NETXIOM

MANAGED ENTERPRISE NETWORK INFRASTRUCTURE

PREPARED FOR
Riera Marketing

CONTACT
Robert Riera - CEO - rrmarketing@gmail.com

SITE / LOCATION
Wearhouse

PROPOSAL DATE	VALID UNTIL	PREPARED BY	PROPOSAL REF.
March 24, 2026	April 23, 2026	Abraham Rios	NX-ENT-0001

SECTION 01

Executive Summary

IP Insight Support LLC is pleased to present this proposal to Riera Marketing for the deployment and ongoing management of a NETXIOM Enterprise network infrastructure. This proposal covers the complete managed network solution including WiFi 6 coverage, switching infrastructure, outdoor and parking coverage, security segmentation, and 24/7 NOC monitoring under a single Managed Services Agreement (NETXIOM Shield).

CLIENT INFORMATION

Company	**Riera Marketing**
Contact	**Robert Riera**
Email	**rrmarketing@gmail.com**
Phone	**+57 300 8588206**
Location	**Wearhouse**

PROPOSAL SUMMARY

MSA Tier	**NETXIOM Shield**
Contract Term	**3-Year**
Total Zones	**5**
Monthly MSA	**$550 / mo**
Hardware	**$4,080**
Year 1 Total	**$10,680**

CLIENT CHALLENGES WE ADDRESS

Unreliable WiFi Coverage
Dead zones in offices, conference rooms, warehouses, and parking areas affect productivity.

No Network Visibility
Lack of real-time monitoring means issues go undetected until users complain.

Flat Network Security
Guest, corporate, and IoT devices sharing the same network create compliance risks.

Reactive IT Management
No 24/7 coverage means network issues outside business hours go unresolved.

OUR SOLUTION OBJECTIVES

> Deploy enterprise-grade WiFi 6 infrastructure covering all indoor floors, conference rooms, lobbies, outdoor areas, and parking zones.

> Implement full VLAN microsegmentation separating corporate, guest, IoT, and security traffic from day one.

> Provide 24/7 NOC monitoring with proactive alerting, automated config backups, and monthly performance reporting.

> Deliver a managed service that eliminates the need for in-house network specialists while maintaining full client ownership of hardware.

SECTION 02

Scope of Work & Services

NETXIOM Core

From $75 / zone / mo

- v NETXIOM Pulse - 24/7 NOC Monitoring
- v NETXIOM FlowX - QoS & Traffic Orchestration
- v NETXIOM RoamX - Wireless Roaming Enforcement
- v Remote incident response - 30 min/site/month
- v NETXIOM LifeX - Firmware Lifecycle Management
- v NETXIOM BalanceX - Intelligent Queue Management
- v Automated Config Backups with restore point
- v Monthly performance report

NETXIOM Shield

From $100 / zone / mo

- v Everything in Core, plus:
- v NETXIOM ViewX - Camera & NVR Management
- v SLA-backed 2-hour critical response (P1)
- v NETXIOM IsoNet - VLAN Microsegmentation
- v NETXIOM TAC - Direct Engineer Access

NETXIOM Elite

From $135 / zone / mo

- v Everything in Shield, plus:
- v NETXIOM SenseX - IoT Sensor Monitoring
- v AXIOM-Ai - Conversational AI Assistant
- v Hardware replacement config labor included
- v NETXIOM EdgeX - DNS Guard & DDoS Shield
- v NETXIOM-Ai - AI Network Analysis
- v Quarterly Architecture Review

ZONES SELECTED FOR THIS PROPOSAL

Main Office / HQ Gateway	Floor / WiFi Zone	Conference Room / High-Density	Data Room / IDF Closet
1 zone	1 zone	1 zone	1 zone
$125/mo ea.	$100/mo ea.	$100/mo ea.	$125/mo ea.

Lobby / Public Area
1 zone
$100/mo ea.

NOT INCLUDED IN ANY MSA PACKAGE

- X Hardware replacement units - client pays equipment cost
- X On-site visits - billed at $125/hr + travel
- X ISP/carrier outages - NETXIOM coordinates but cannot guarantee resolution
- X New installations or expansions - quoted separately
- X Structured cabling and physical installation - quoted separately

SECTION 03

Hardware Quote

NETXIOM PRODUCT	MIKROTIK MODEL	QTY	UNIT PRICE	EXTENDED
NETXIOM GatewayX Lite	RB5009UG+S+IN	1	$1,095	$1,095
NETXIOM StackX PoE+	RB5009UPr+S+IN	1	$1,495	$1,495
NETXIOM WaveX Ceiling	cAP XL ax	2	$745	$1,490
TOTAL HARDWARE INVESTMENT				**$4,080**

SECTION 04

MSA Pricing Summary

ZONE / SITE TYPE	QTY	RATE / MO	MONTHLY	ANNUAL
Main Office / HQ Gateway	1	$125	$125	$1,500
Floor / WiFi Zone	1	$100	$100	$1,200
Conference Room / High-Density	1	$100	$100	$1,200
Data Room / IDF Closet	1	$125	$125	$1,500
Lobby / Public Area	1	$100	$100	$1,200
TOTAL MSA				**$550/mo - $6,600/yr**

YEAR 1 TOTAL INVESTMENT **$10,680**

SECTION 05

Terms & Conditions

1. AGREEMENT TERM

The MSA commences on the date of signature and remains in effect for the contracted term (3-Year). Upon expiration, it renews month-to-month unless either party provides 60 days written notice of termination.

2. PAYMENT TERMS

Monthly MSA fees are invoiced on the 1st of each calendar month and due within 15 days. Hardware is invoiced upon delivery, due within 30 days. Late payments are subject to a 1.5% monthly finance charge.

3. HARDWARE OWNERSHIP

All hardware becomes the sole property of the client upon full payment. Pricing includes equipment, warranty, and NETXIOM TAC for the contracted term. Replacement due to failure is billed separately.

4. SERVICE LEVELS (SLA)

Shield and Elite clients receive a 2-hour critical response SLA for P1 outages. Response time is measured from confirmed alert in the NOC. SLA credits of one day's MSA value per hour of breach apply to verified failures.

5. CLIENT RESPONSIBILITIES

Client agrees to: (a) provide reliable internet connectivity; (b) maintain equipment room access; (c) notify IP Insight Support of planned network changes at least 48 hours in advance; (d) not modify NETXIOM-managed devices without written authorization.

6. CONFIDENTIALITY

Both parties agree to keep confidential all proprietary information, network documentation, pricing, and configurations exchanged under this agreement. This obligation survives termination for 3 years.

7. LIMITATION OF LIABILITY

Total liability shall not exceed MSA fees paid in the 3 months preceding the claim. IP Insight Support LLC is not liable for indirect or consequential damages from outages beyond our control.

8. EARLY TERMINATION

Early termination by the client results in a fee equal to 50% of remaining monthly MSA payments for the balance of the contracted term. Hardware purchased under a contract multiplier is non-refundable.

9. GOVERNING LAW

This agreement is governed by the laws of the State of Florida. Disputes shall be resolved through binding arbitration in Marion County, Florida.

SECTION 06

Proposal Acceptance & Signature

By signing below, Riera Marketing agrees to engage IP Insight Support LLC for the NETXIOM Enterprise managed network infrastructure services described in this proposal under the terms and conditions set forth herein.

CONFIRM BEFORE SIGNING

MSA TIER	CONTRACT TERM	MONTHLY MSA
NETXIOM Shield	**3-Year**	**$550 / mo**

CLIENT - AUTHORIZED SIGNATORY

Signature

Printed Name

Title / Position

Company Name

Riera Marketing

Date

IP INSIGHT SUPPORT LLC - AUTHORIZED SIGNATORY

Signature

Printed Name

Abraham Rios

Title / Position

Owner & Principal Engineer

Company Name

IP Insight Support LLC

Date

HARDWARE INVESTMENT	MONTHLY MSA	YEAR 1 TOTAL
$4,080	$550	$10,680
One-time, upon delivery	Recurring, billed monthly	Hardware + 12 months MSA